

BUCHAREST

Field office

1 warehouse - 2,100 m² - 1,860 pallets

Vehicles - 20

Vending Utility vehicles - 13

Delivery Utility vehicles - 8

CONSTANTA

Headquarters

1 warehouse - 1,800 m² - 1,350 pallets

Vehicles - 25

Vending Utility vehicles - 21

Delivery Utility vehicles - 9

T A B E L O F C O N T E N T S

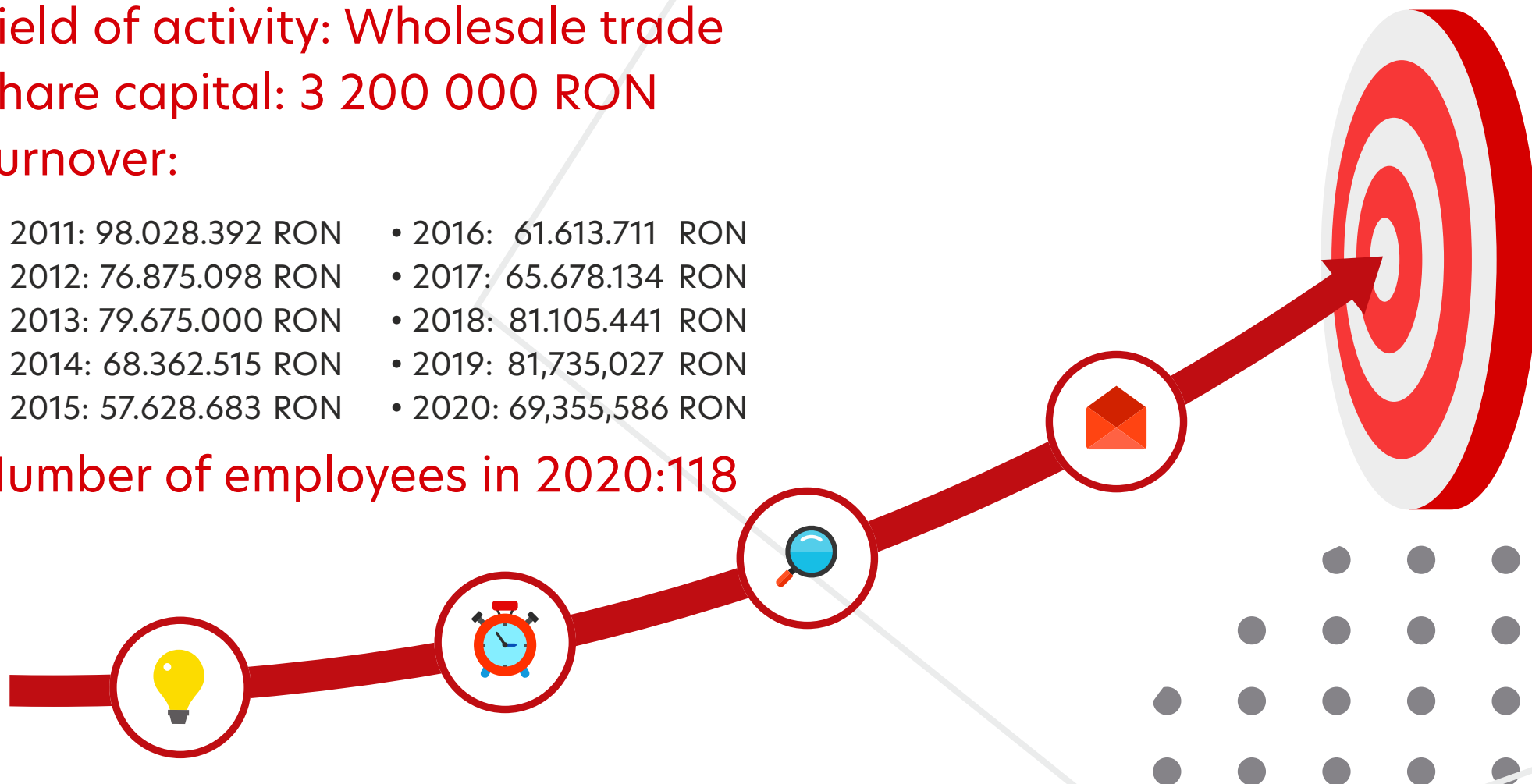
- General information
- Mission and objectives
- Company's timeline and values
- Evolution of the financial indicators
- Offices, warehouses & fleet vehicle
- Partners, sales team and our market position
- 2021 Objectives

GENERAL INFORMATION

- Established in 07.03.1991
- Field of activity: Wholesale trade
- Share capital: 3 200 000 RON
- Turnover:

• 2011: 98.028.392 RON	• 2016: 61.613.711 RON
• 2012: 76.875.098 RON	• 2017: 65.678.134 RON
• 2013: 79.675.000 RON	• 2018: 81.105.441 RON
• 2014: 68.362.515 RON	• 2019: 81,735,027 RON
• 2015: 57.628.683 RON	• 2020: 69,355,586 RON

- Number of employees in 2020:118

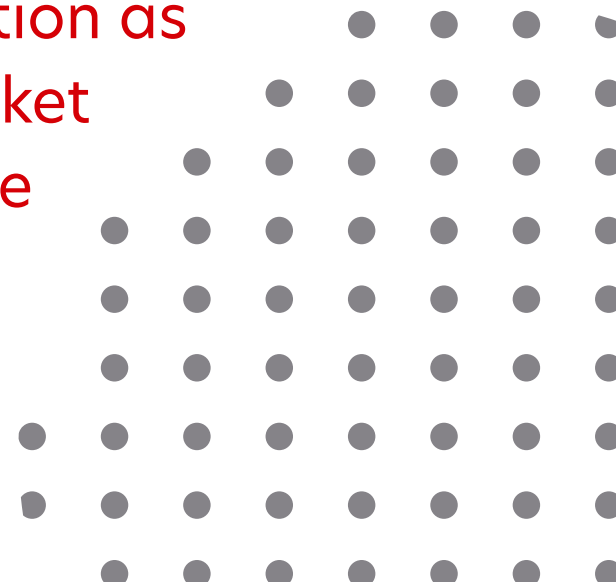


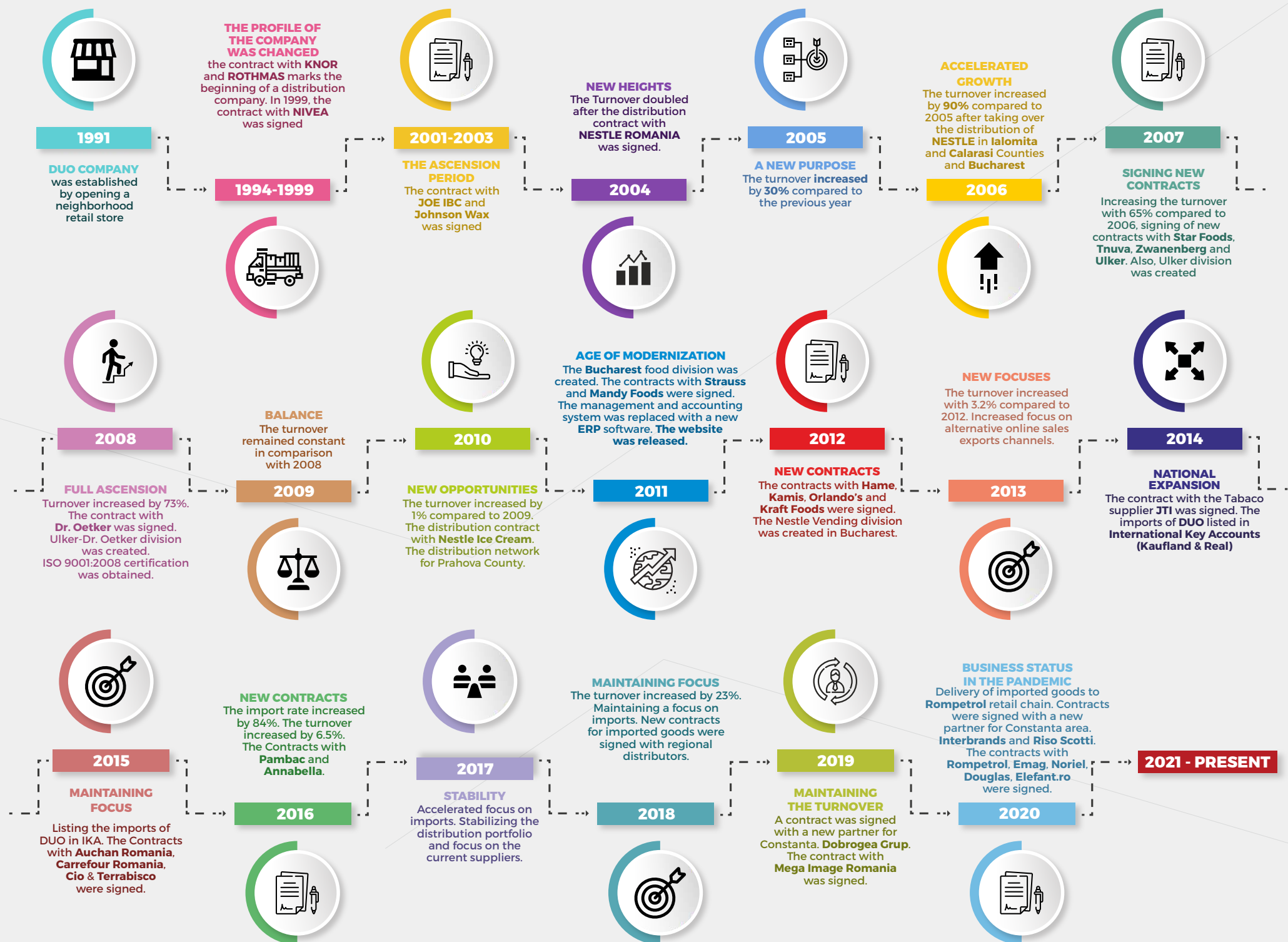
MISSION & OBJECTIVES

- Our mission is to satisfy the needs of our customers through our professional staff, quality products, famous brands and added value services.

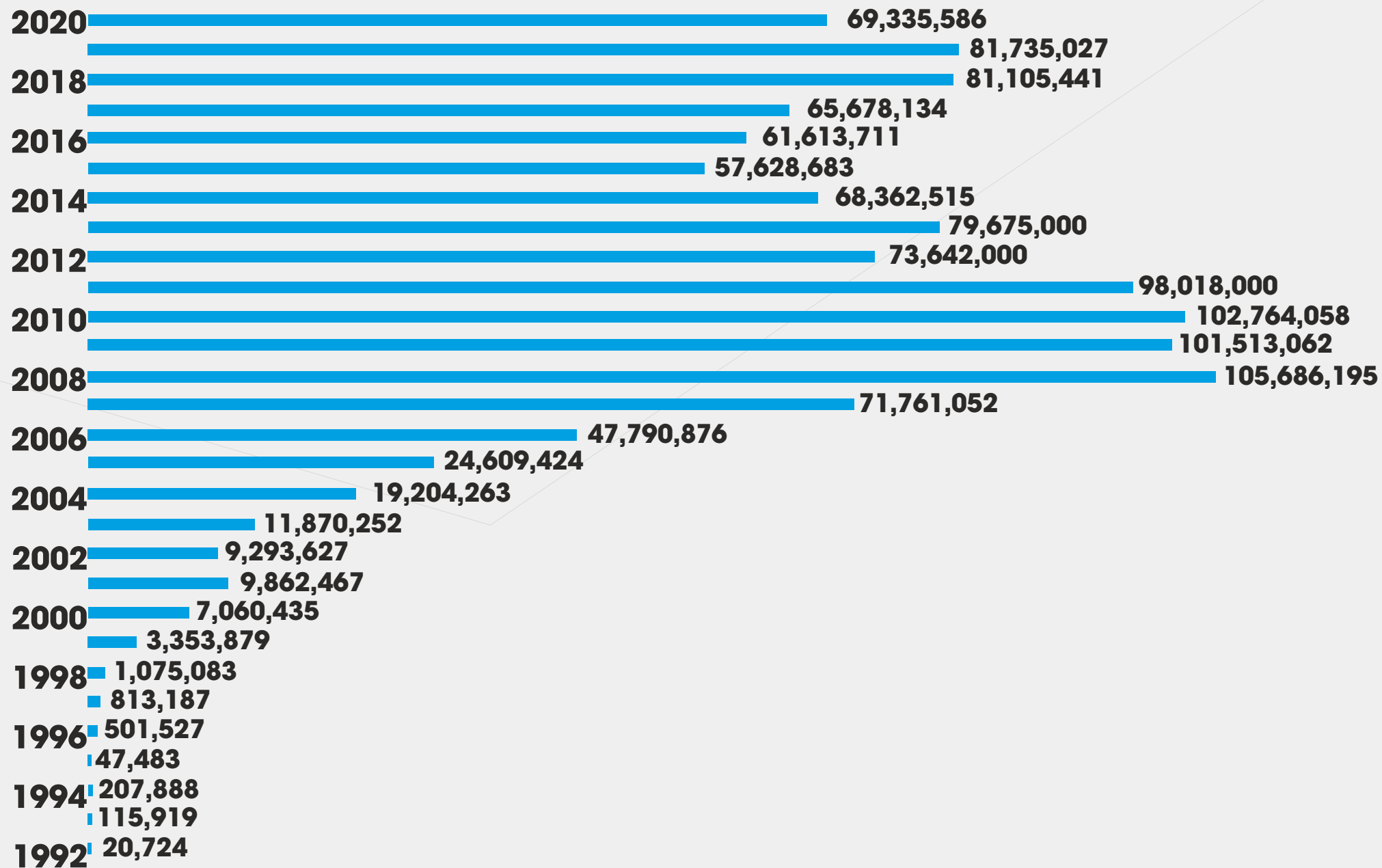
Our motto: "Always moving"

- Our objective is to win and consolidate our position as leader on the food and non-food distribution market through quality and professionalism, in order to be recognized as reference partners by our clients and suppliers.





TURNOVER



The values presented in this chart are in lei

THE TEAM

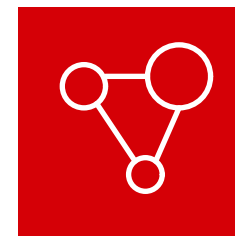
The drive of our business

Well prepared, motivated and involved

COMPANY'S VALUES

- **Quality**

- Of the supplied and offered range of products
- A non-stop challenge
- The source of progress
- The value for which we are known by our customers and respected by our suppliers



PARTNERS CLIENTS AND SUPPLIERS

We focus on identifying your needs and we organize so as to satisfy them.

We respect you in order to be respected.

(The basis of any relation that guarantees long-term success)

PARTNERS



2021 OBJECTIVES

- Optimizing profit in comparison with 2020
- Continuing to optimize stocks based on average daily sales
- Maintaining the number of clients in each county we operate
- Increasing the turnover for the imported goods by 5% compared to 2020
- Improving the Quality Management System
- Extending the business to alternative sale channels like IKA & gas stations
- Maintaining focus on TT
- Increasing the turnover by 5% compared to 2020



TEAM

CONSTANTA

FOOD - 1ASM - 4SR

NESTLE - 1ASM - 4SR

MIXTĂ - 1SR

AVATAR - 1SR

NON-FOOD - 1ASM - 3SR

VENDING - 1ASM - 12SR

INTERSNACK - 1ASM - 5SR

BUCURESTI

FOOD - 1ASM - 11SR

NON-FOOD - 2SR

VENDING - 1ASM - 12SR

TULCEA

FOOD - 1SR

NESTLE - 1SR

NON-FOOD - 1SR

VENDING - 4SR

IALOMITA&CALARASI

NON-FOOD - 1SR

VENDING - 4SR

THANK YOU FOR CHOOSING
OUR SERVICES!

